



**Responses to Questions in reference to the Governor's Office of Storm Recovery  
Request for Proposals for Professional Services for CDBG\_DR Network and Telecommunications Managed  
Services**

**RFP # 201610\_051**

**November 14, 2016**

1. Is there a reason that the minimum requirement for Excess Liability Insurance has been set at \$8MM? We are a small WBE that carries \$5MM in Excess Liability Insurance which has historically met the requirements for most RFP's. We just want to see if there is a reason that this has been set to \$8MM, and whether or not this is negotiable?
  - a. **Refer to Attachment 2 of the RFP for Insurance Requirements:**  
"...Any proposed alternate insurance requirements may be submitted with the Proposal and/or may be negotiated during the contracting phase, should an entity be selected. It shall be in GOSR's sole discretion to accept or reject alternative insurance requirements."
2. Can you provide network topology for those Switches, Routers, WIFI AP and Servers?
  - a. **See pages 2, 3 and 4.**
3. When the RFP states "For purposes of this solicitation HTFC hereby establishes an overall goal of 30% for MWBE participation for the above described services performed under the contract(s) awarded pursuant to this RFP: 15% for Minority Owned Business Enterprises and 15% for Women Owned Business Enterprises", does this mean whoever is submitting the proposal has to include in the proposal 15% subcontracting with WOB and 15% MOB?, or can you have 30% of one or the other working on the contract?
  - a. **Refer to section 1.3 and 5.3.5.2 of the RFP. The overall goal of 30% for M/WBE participation is broken down into 15% for MBE and 15% for WBE.**  
**Note: Last paragraph of Section 1.3 shall read: Further requirements for MWBE Contractor participation are detailed in Appendix III, "NYS MWBE Contractor Requirements and Procedures" of this RFP. Section 3 requirements are detailed in Section 30 of Appendix I, "HUD General Provisions."**





